##  <br> Tomorrow <br> 0 <br> The game Britain taught the world is: taught the world is in crisis - in Britain Football is under attack, from the Government, the Government, the terraces, the public and educationanseds opposed to sports competition among the young. What has gone wrong? And What must be done? the questions and suggests some of suggests some the answers in a major series

## -Gold-

## 

## CIA chief to face hearings on Iran arms




purpose
Distict Six, once a chrivise
Coloured (mixed-race) resid

## end of of cane 50.0 for sal sa so

## Abortion urged for Aids mothers




Theatrical world suffers double loss
Mr Michael Croft, founde
zind direcior of the Nationa
Youth
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auhher or
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tions of Moliere. ONeill
CTasey. Shaw and Sheke
speare. She went on to become
nn international sarar with one
of the most admired voices
and presences in her
profession.

## Homeowners get advice 10 curb cowboys



## NEWS SUMMARY

Hussey dismisses Tebbit dossier

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There
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Rebuke over Aids

 THE TIMES MONDAY NOVEMBER 171986

Two dead in protest riots over Irish accord

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## O

##  <br>  ory pledge likely on union controls <br> for widow after crash   andiz <br>  and Mr Priday. Mrand echanic ou  entity after a rotor gear faifire. Rie had exchanged shits with colleagge so that he conkl   had a atrayss been arraid that somethiny woond happen to her husbband. <br> Mail 'cavalier' over complaint





 Teachers' dispute

## Four unions sign schools peace pact

THE CORBY TROUSER PRESS... THE LESS SURPRISING GIFT.



## College urges controls as clinics tackle NHS smear tests backlog

## 

Mentally ill being abused says union



## NHS cuts causing <br> exodus

## Many of Britin's rop doc- tors and scientiss ape at- tracted to jobs abroad because

## 

 Three take ashare in big prize

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Modern art sales could fetch $\$ 60 \mathrm{~m}$

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Six Tamils held after fire deaths Six Hemity

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The arson attack at 3.40 am
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io be comin Americans bowever. mane up
the higes contingent of top-


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private bospitas
Koch, of Bosian
Kion is

## Hondini stunt

## Family to delay legal action decision <br> By David Sapsted The family of the man killed <br> The Late, Late Breahfost 10 th Show, wbose ssicopss was about party built on gearing mem- said <br> to think very hard indeed

The family of the man killed
durig rebearsals for 2 a
deredunning rebearsals for a dare-
devil stund scbeduleaf for Noel
Edmonds'. Lene. Late BreakEdmonds' Laue, Late Break-
fast Show will await the outcome of a podine inquiry
befor deciding whether to sue
the BBC



 At the family home in
Hedge End. Southampion esterday Mr Lush's brotionehere were no immediaie But he corporation. But he said that the matner
would be considered affer nvesigations by the police
and uhe Hearhi and Safery
Executive.


Mr Edmonds said he did Mr Edmonds said he did
not have me hear oc cary on native but to cancel the series. The BBC last night denied tha be waken of anyws be-
cause of Mr Edmondse cause of Mr Edmonds's plans
to be host on a new television ogramme in the United

Some people chase beer with
whisky. Others prefer to do it the
other way around. But how could vou
use a Cutty: Sark to chase a man on
horseback?
Robert Bums did it. First. he
wrote about a Earmer called Tam
o'Shanter and his grev mare Meg.
Theo he had them ride past a church
one miserable night while the
and ocisy.
To thicken the plet. Burns
insrosized a witch. He deseribes her
as being voens. beazition and ciad


Scots of that century).
For sport, she would destroy
aw on the other side. as witches can
cross running water.
But they can run fast enough io

| But the night that Tam oShaoter encountered her, she was dancing to the tune of Satan's bagpipes in Alloway church. Tam thought she made a lovely sight. Cutry Surk thought Tam would make a lovelv corpse. So the chase was on. If he hadn't been astride his horse, hed have <br> An iestunt before Meg reach the br:dge, Cuttri Sark manag topull off her ia!! <br> As for the whusiv: it still be a chaser. But ail it capture is wous admiratio CUTTYSARR THE REAL MCOY |
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Funny old world, isn't it?
A 2.3 litre Volvo costs less than a 2.0 litre Vauxha! After all, the volvo 240 Estate was recently voied the safest executive car by Britain's leading consumer magazine.

Both Volvo 240 s have thirteen coats of rust-resisting primer and paint.

And a life expectancy of 20.7 years.
THe wivu an jevec wir ol 20.7 years.

Curiouser and curiouser.
The Volvos have power steering, central locking, headiamp vashiwipers and a heated driving seat as standard.

And in spite of the fact that the 240 Estate has a load capacizy of 75.7 enbic feet with the back seats down, it has a tighier uming circle than a VW Golf

So why are the Volvos cheaper than the Vauxhalls?

For an explanation, call your nearest Vauxhall dealer
To: Volvo, Springfield House, Princess St, Bristol BS3 4EF For a brochure, call 0800400430 free, or post the coupon. | Mr/Mrs/Miss

Postcode

KOLEO

## Credit laws fail to stop misleading advertising on second mortgages

 Mr Peter Wilmers, of the Rossendale Ground work Trust (right), and Mr Steve Wrighton, its fisheries officer. on boara tite
Irwell Chalenger, surreying the spot on the Irwell at Rawtenstall Lancashire, where Mir Rechard Branson, chairman of

## How to learn architects' language







# Which hotel wou uprefer in Taipei? <br> What's the best wo there from the airpore <br> How do you boo roominManila? 

## Where can yousave 35\% ona hotel room Hong Kong?

## We've taken the mystery out of the Orient.

The answers to all these questions are to be found in our Stay-a-While booklet.
If you fly Cathay Pacific, well help you choose a good hotel room in any of 14 places in the Far East. Well book your
rooms. We'll arrange transport to and from the airport.
We can save you money as well as trouble. (In Hong Kong, for example. you could stay in an $E 80$ hotel room for $\dot{645 . j}$
And when you arrive in the Far East. you won't be disorientated.
For full details of our services and the Stay-a-While booklet. see your travel agent or phone us on 01-930 7878 or
LinkLine 0345581581.
Arrive in better shapeCATHAY PRYCREEG
civizu紋与t in Kent，and Mr Mart Miller，
president of Boeing Aero－
space at his headquin Seamle． Both calls will be from the
same office within the Mib
isry of Defence in Whin
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with is new genitain The decision，difficult
eouggh oe the straight tech
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## Airborne radar： 1 Blow to 2,500 jobs and f900m research loss if contract goes to US

Forty years of irreverent humour


## Professor＇s drive to bring youth into engineering <br> ```By Tin Jones```


 an industrial joke stranded oo soap and drama are largely to
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## Council＇s youth and $\quad$ aramis <br> <br> OUT OF THE BLUE－ <br> <br> OUT OF THE BLUE－ YOUR GIFT FROM ARAMIS

 YOUR GIFT FROM ARAMIS}A Free Aramis umbrella at all leading Department Stores．


We are pleased to tell you that Aramis are giving away rather stylish umbrellas，which have shades of blue and a dash of red．

To take advantage of this offer，just drop into your local participating Department Store，stroll up to the Aramis counter and buy any two fragrances from the Aramis range of Aramis，Aramis 900，Aramis Devin or JHL．You will then receive your distinctive，stylish and completely free umbrella．

The way the weather seems to be heading it could be a wise decision．


At all leading Department Stores． While stocks last．One gift per customer Offer closes Friday 5th December 1986.


New Democracy unity campaign







 Delhi bars Pakistanis 2ntivesix


 Briton sought jail again








 Sanctions-busters bust







Arabs on trial

OAS avoids decisions on region's problems

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| States (OAS) wo | mended "dialogic" be |
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Reagan tells Thatcher Soviet-US deal would not affect UK deterrent

| Mrs Thatcher mas given a clear assuiance by President Setumday that Britain's in dependent pucicar deterrent would not be affected by any US-Sovict arms reduction asreement <br> The assurance is a boost to Mrs Thatcher's argument that the parchase of the Tindent to replace Britain's agring Po- lanis missies, despite Mr Resgan's proposal of Reykjavik missiles shonid be abolished. <br> She said the Precident had confirmed his mant support modernize Erivain's noclear <br> She said. 4 it is vital that we continue to have an indepen- demt nnciear deterrent Mrs Thutcher ssid she and President Reagan had agueed that priority stould be given to an agreement on intermediwith restraints on shorter range systems, a 50 per cent cut over five years in US and Soviet strategic offensive wea pons, and a ban on chemical weapons. <br> The statement conspicrOusly omitted any mention of Presidem Reagan s proposal at Reyjicavik to abolish mill batisictic missites within 10 | Years, a proposal that alarmed being left vulnerable <br> Mrs Thatcher stid: "Right now there have been no arma lowing Reyljavik. There is at the moment no change in the arms control position... We shall carry on as we have in the past with the same policy under Nato." <br> She emphasized that shortrange missites should be inclaced in negotiations with they Soviet in mion bocaise that they could fall on England and Wales <br> She said she agreed with President Reagan on the need gic Dress ahead winh Initive. An agreement on intermediaterange missaies would be por- sible if in could be decoupled from SDL Whether it could be Union. <br> Mrs Thatcher said research <br> under the SDI programme should be taken up to the point of "frasibility" because you're stin researching when you are going righs up to feasiwheiher a systern will work, you stiol research to find out. of research which I have made very clear, also, to the Soviet | Union I don't hink you could bave much less". Asced in hat was comparible pocontinued adherence to the 1972 anti-ballistic missile treaty, she said there were various interp pretations of the treaty and sugzested that a sisthed to resolve problems of imterpreation. <br> Mrs Thatcher said: -We ocantimed hat Nato's strategy ible response would conxinue to require effoctive nuctear de- lerrence, based on a mis of systems. At the same time, reductions in nuclear weapons would increase the importtional disparities Nuclear. weapons cannot be deake winh in isolation, given the need for strabte overall balance at all ssabte overai balance al an timeses She urned aside questions <br> She turned aside quesuions boun the Reagan Administration's dealing with Iran and repeatedy said Brizain's pol icy was not to sell "lehal icy was not to sell "echal fran-Iraq war. <br> Asked whether that was an gan's actions, she said:"I have nothing to add to what the President said in his very clear statemem on Iran I believe implicitly in the President's integrity on that subject" |
| :---: | :---: | :---: |

## Storm breaks over Craxi

## 

|  | Brazilian |
| :---: | :---: |



Israeli jets raid PLO bases after stabbing

The Lsracti Air Force yes- student He was stabbed outian guerrilla bases in southern - JERUSALEM: The tar-
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ation ation for the marrot reatir of a
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 Inte yesterniay, the PMD was still wiming, governor-
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est and most popalous states.

Khashoggi US change deal report detected dismissed by Tehran



Basque poll hope for left

## From Richard Wizes


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Laos makes overtures to America and China

years for Hasenfus

Managua tribunal rejects clemency plea


## Spy case takes a fresh twist

## From Stephen Taylor Sy dey

Ainus seek to end second-class role in Japan's society



Basle students perform 'requiem' for the Rhine





Heidelberg bomb blast
 Heidelfiberg eary' yentere ing
shatering the glass facade of inuries. German radio ro-
ported that a ketter claining esponsibilit was wound near
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was hipe work of a commando

## Rapist hanged

 Beted yeteriay for raping a
 Vacant seat

 Feeling fine
 veek aner Muder zioment Bell tolls
$\qquad$

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# You'll Need a Prospectus If You Want To Apply For British Gas Shares. 

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SUED BYN M ROTHSCHILD\&SONS LEMITED ON BEHALFOF H M GOVERNMENT.

## Step nearer to ending <br> Sri Lanka dispute as Tamils join talks

India and Sri Lanka yssentement of the eathicic wisist

 comed freidem minister, wer
 Assocition for Royionaliso


 pesgiaians aim, both Indian and press the Sri C hialsagrace, is 1 meat to offer an intrinsicerin cils at prrest proposed sepa aim is $t 0$ convince it that, if it so now in order to belp brin at some unspecifiticd future

## inavisabiity of the proposed linkage (wisch until recently the Indians themelves

 been advising him not showing how the presence o lim poun tinnalese and Mus provincos disconnaguous. the imegration, but one of the
## Herzog's Asia trip angers Muslims

| - From M. G. G. Pillai, Knala Lempprim |  | family feud |
| :---: | :---: | :---: |
|  |  | From Ahmed Fazl |
|  | in Malaysia and incone |  |
| aroused anger and resentment | of Arab countries in X | as |
| amone the Muslim countries | Lumpur have voicod their | married to a thrre-mont-old |
|  | regrets and the Malaysian |  |
| East Asia, low-key though it is, | its High Commissioner in |  |
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|  | Maea | trolled daily Dainik |
| lished diplomatic missions in | inciu | It said the marriage, at- |
| ailand, Singapore and the |  | tended by more than 1,000 |
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| $\begin{array}{llll} \text { suchith } \end{array}$ | The Singaporean authori- | 200 mijes from Dhaka, |
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| Indonesia and Brumei | - over the visis Security is igigh | cided to tie the two feuding |
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| of a left-wing | have improved, and | Bar |
| leader |  |  |
| resident herzogs | of Isracli weapons | discourage eady marriages. |




## Caste war fuels the class struggle




Aquino aid deal put at risk by kidnap $\underset{\text { From Keitit Daltoma }}{\text { Manila }}$

 Japanese businessman
Mr
Nobed 53 ,
generakil te Mirsui company's Mania affice, was seized ove salunuliky five heavit
afternoon men wio stopped his armed mee who stopped his
car as he wwe revunims
Manila form a sports dub 30


 abduction two days after Mrs
Aquino returued from Tolyo
 commitments she received.
MM Ohatias bady mutianed
body was found on the day Mrs Aquino arrived beck in
the Philitpines from her
day
visit
to Japan, raisin day vish to Japan, raising
specuiztion of ofesticerted
attempt to destabilize the Aquino Government
Both casernene idicussed in
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 with about 20 semior goveri-
ment and miniary oficials,
but her spokesman
 dents.
The moment $I$ talk about
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king
 Olalia murder, I might be
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idential spokesman, Mr Teo-
 workers heilia a raly in in Manila
yesterday to denounce the

 that she would read a war
against forces thratening her
ight-mooth-old Govern-
 no other choice 1 am ready to The 650,000-strong May I led is spearheading the gen-
eral strikin Manila and some

## provis

## ENTERTAINMENTS




## THE ARTS



## Biggest battle of the <br> the police are likely to be turning out, to stop the literati throwing

 Arch manipulatorin promising form
 TELEVISION Phitwim of mixigal nstec


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Avenue Festival Hall With the fifiech anniversery
of George Gershwin's death expece many more fogey trib




The master clown in love wigh his work: Franide Fowerd (phocograpla by Donald Cooper
 Howerd comes on with the
wedi- -ursifeen air of whowing
 sight features now resemblim
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Edith Sitwell he me my not
pátisiserie, for today's announcement of the Goncourt winner

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 rarely in complete accord but,
they yanoon agree no hack smok
will appear from the

 prizes to writers bue French obe
Rene authorities be they Goncour
Remina, Medicis... will certainly be finled to bursting
winh Le tout Paris literaireter
vision cameras and the polices. to X. Libris

| Devastating irony in focus |  |
| :---: | :---: |
| To read an obtrary of veschess, then hear a a vivid perforimance of Shostakovich's Symphony No 13 or Friday, is to have one'a mind sharply focused on certsin grey aress on soviec history. tushenko poem suag in this symphony, for instance is the devastatingty imaical a car cer ", concerning the other leo's time. This other scientist also katew the earth revolved aromd te swa. Bur he ham about it | CONCERTS |
|  | CBSO/Ka |
|  | Festival Hall |
|  | persection of people who comminter parior mance. The |
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|  | Denisovich as well as the sircmingham choirs sall wice |
| troversy about which sort of career Molotov chose. Bat what choice dri Yevtusheenko make? This masterty music |  |
|  |  |
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| make? This masterty music speaks with micompromising conurage of things which had bic, let alone suag about: the pogroms against Jews; the |  |
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|  | Vis |
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| In spite of the admonitioo delivered by Richard Strauss's father that the composa | Maisky/Gililov <br> became a series of dramatic gestures rather than a piece of |
|  |  |
| should be more critical and oot write down everythiog |  |
| that came into his head, the youthful Cello Sonata in F is |  |
|  |  |
| ot a work 10 sncer at. The fact that the temptatioo to do so |  |
| was shere at all oo Saturday night was entircly due to the performance is received fromthe cellist Mischa Maisky and | thair cbesst Maisky and There were glimpses of te |
|  | Gititoo turned to Beethoven. |
|  | Maisky draws the |
| his pianist Pavel Gililov. | enormous risks io his playing wit |
| Appearances are 00 all: but hey have a canoy habit of indicating what is afoot In | and that is always good seanching, There was the |
|  | enteraioment value, and his song-writer in the Adagio of |
| this case, the dramatic upward sweep of the bow, the manic | ing of the cello |
| sweep of the bow, the manicshaking of the tousled head and the turbulent rolising of the |  |
|  |  |
| body from side to side were very much a visual approxmaoion of what we heard. | Beethoven's Second Cello simply cavalier, too much Sonata. Op 102 in D. showed wild intonation, and an |
| imaoon of what we heard. Only in the comparative miniaturism of the Haydnesque finale opening were quately focused. This was a |  |
|  |  |
|  | with these atu |
|  | what he does. The sonata Hilary F |
| OPERA |  |
| La traviata Covent Garden |  |
|  |  |
|  |  |
| It would take a miracle - or a change of conductor - to save |  |
|  | King Street, London SWL TEL 01-839 9060 |
| this Traviata But, with just ooe more performance togo, a glimmer of salvation has ar- | ber at 10.30 am. and 2.30 |
|  | EXPORT PORCELAIN |
| rived in Deana Cotrubas, who replaces the ill and ill-cast Lucia Aliberti. Some of the |  |
|  | asday 18 November at 11 amand and 230 |
| vocal lustre may have worm a <br> linue thin, bur the unmistak- |  |
|  | day 18 November and Wednesday 19 Nover |
| litue uhin, but ine unmistakcharacter is all there. This |  |
| Violetra - ardent, vulnerable, achingly isolated - has come |  |
| achingly isoles and into the an. voice. At last there is ashudder in the cbest above all a recognition of melodic lioe as an extension of breathing | ESTATE OF CARSTEN |
|  |  |
|  | NDINAVIAN AND OTH |
|  |  |
| Corrubas is of course fight- | ursday 20 November at 1 |
| ing Uri Simonov's baton |  |
| John Higgins, reviewing the |  |
|  |  |
| blance to a metronome, and little has changed. Direction | Friday 21 November at 11 am. MPORTANT ENGLSH PICTURES |
| so exuraordinarily unawiare of <br> the score's imper palitition <br> provides a less than helpfiul | will be open for viewing |
|  |  |
| like Cotrubas, raises the emooonal temperature and builds up the production considerably, but his sude ardour than to mould the phrasing. <br> Hilary Finch | Chistie's South Kensington is open for viewing on ondays undil 7 pm. For further information on the 12 siles this week, please telephone 01-581 7611 |
|  | telephone 01-581 |
|  | Christe's have 25 local offices in the UK |
|  |  |
|  |  |

## SPECTRUM

## The green door to peace of mind

> | $\frac{\text { With the threat of an epidemic now }}{\text { clearly spelt out, Aids testing is }}$ |
| :---: |
| $\frac{\text { increasingly popular. The Times finds }}{\text { out exactly what the test involves for }}$ |
| $\frac{\text { an individual and assesses its }}{\text { impact on a hard-pressed health service }}$ |
| 6 In the past |
| year, how many |
| women have you |
| slept with?9 |


'It can take a lot of courage to come to us'




The secret curlew. sinvives manily in East An-
gian, Wiltshire, Hampsiñe

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If you think investing in stocks and shares is out of your league, think again about Midland Bank Unit Trusts' Regular Savings Plan.
uatch your monthly savincs multiply.
You choose the sum to save each month in any of our unit trusts (it can be as little as £10). And if you save £25 per month or more, you get loyalty bonuses on top.


WHEN YOU NEED US WELL BE LISTENING ;

## Animating Armageddon <br> 

MONDAY PAGE

| The lady's not for pressing <br> This week, a television documentary will open the doors to Margaret Thatcher's wardrobe. Josephine Fairley spoke to the <br>  | ${ }^{'}$ Denis does like a bit of glitter' <br> 'We've been putting in shoulder pads' <br> 'People remember if you are in pink'  | much attenuion to her own clothes <br> as to the flowerbeds which round the bookish Oxford ho <br> she shares with her husband James Howard-Johnstone and five-year-old Eugenie. She has a magpie's instinct for buckles which are then incorporated into garments she designs London seamstress, it hakes, she swears, "just three days of planoing twice a year. <br> Her eye for detail was enhanced by an ant training which took her to the Beaux-Artes in Paris and to study with Anaigoni in Inaly. But from the age of five. Huth vearned to write: at 22, she became <br> Express. She sxitched to television when Desmory to max offered the opportunity to make documentaries and later becarne the first woman reporter on the thing and immediately want to be doing something else; it's always been the same. She would like 10 turn her selfto interior design. gardening photography - but wriung, above phe else. exerts a magneuic pull on book is to be published later this called" "Eugenie in Cloud Cuckoo Wriving fiction offers Huth the perfer excuse to assuage ber puriosity: she spends bours just walching others, preferring, at observing, "I don't like to be the look jolly hard into a dark comer that if you did happen to spy me in my dress was pretry and that it had beauiful, unusual butions. "il's unlikely, of course. The dressed, they are also quit <br>  <br> The Enelishwornan's Wardrobe is published by Century, price E/4.95. The televsion programme of ine same name will be broadcaist on Thursday ( $B B C 2,9.30$ pm). |
| :---: | :---: | :---: |

## Turning terror to child's play

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As a declining birthrate means fewer men for its armed forces, Denmark turns to women to fill the frontline ranks



The travelling late business




## Reveille with Beverly?



Company commander Ma-
jor Dan Banij has
armong whe
85
soldiers under among ihe 85 soldiers under
his command He Hedriires the way they have handled the
duties assigned it inems
-There are problems of course duties assignod to them
TThere are probelemof ourse
bui they have periormed well but they have performed well
lititily there was resistance
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there are some who do not there are somend who do now
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Mienwhile. Pivate Niesen
has frww rexrels about ber
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bat jacket and heary boois
and sbe shakes her head in a
way yhat dares you tod sagree.
But she did admit "sometimes, when in is is told
and weit yun do think why
didntl slay at the office whe didnil skay a the office wbere
it was warm and cosy instead
of being out here? Thar however, has been the
ereral lament of the soldier Peter Davenport

## REMEMBER THE WORDS?




THE TIMES DIARY Putting on side






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## Rope tricks



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 he Navy, Abbe seamman Callaghan PHS

Schools pay deal: David Hart explains why the heads refused to sign Anne Sofer on winners and losers












A tale of two teachers


## Henry Stanhope

## Wanted: a new Enry Iggins

| migrants to this country | Now it's the |
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| complain uat they cannot speak | goess abroad - and not |
| ost of those who have lived here | shiver in Suffolk Pork pies arci in. |
| ce the Norman Conquest can't | pacelia is our The |
| it either. But why this | The one class barrier which remains firmoly in place however. |
| unso | is the ahility to speak the Quecen's |
| One might just understand how | English. 1 |
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| passing acquainiance with iambic | slang make nonsense of the com- |
| But one might imagine that he or |  |
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| or West German displays a greater | and |
| mastery of our grammax. Few | lnspectorate have recenty |
| Frenchman commit the kind of |  |
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| acceptred withour demur in |  |
| colds. As a nation we make genule | round to it, what hope have the round wes |
|  | 1 have. however, devised a |
| language, bu poor ground | simple six-word kit which, while |
| Doese it mater? After all when a |  |
| mers wife in rural Radnor | The words are "was" and |
| ow more 0 | and "well" $A$ man on |
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| the aristos wintered in Biarriz. | should say. |
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## A QUESTION OF SPORT

| Party are in favour of compet- itive sport, given that leading the labour Party must be sports there is -combining the features of a. steeplechase and of the martial arts. But the declaration by. the Shadow Mixisters of Spiort and Ediceaion last week that they want to start encouraging competitive sports in schools must have been welcome news to many What. <br> What Messrs Denis Howell and Giles Radice can do about t is a matter for speculation But their moral backing might serve as a corrective to local eft-wing pressure and stiffen he sinews of those who would ike to resist it. <br> The declining emphasis on competitive sport in schools during the last ten years or so cannot be blamed enirery on whereby local anthorities who are strapped for cash sell chool responing hibility of the present government. By enunder DES regalation 909 , he disposal of local assets whould be exploited rather han destroyed. <br> Nor are the arguments of the anti-team sports lobby entirely |
| :---: |



## The debate has certainly seized the imagination of ele ments on the left, who equat ments on the left, who equate competition witb capitalism and private enterprise In fact children need equality of opportunity to acchieve - in sport as sport as in cvivilinige esovern- the responsibity of gove ment at national and local leved to provide chat opportue nity - and the sigps that they nary nealecting to do so can only be deeply be deeply regretted. It isisin this light that teachers of all kinds from those who run the egge and spoon race to rua the ege, and spoon race to PE instructors who might tave it it in their power to groom young men for sporting glory should urent sould urgenuly reassess the after social theories now round. The British like mosit other nations derive greal pleasure fom incurnational sport and from secing their national teans perform well While we should not aspire to a production line for sportin stars - as some parts of Eas $\begin{array}{lll}\text { ern Europe } & \text { seem } \\ \text { to } \\ \text { encourage-we } \\ \text { neglect }\end{array}$ encourage - we neglect the social mores which underpi Thys Central Council fo a conference in Boarnemouth this week, at which the Min- ister of Sport will be speaking It is doubtrful if he (as opposed to the Education Secretary hass te powes to do much about it, but as least he migh use the opportunity to reassure the country that the Governhappening and is willing to ac

## be

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## UGANDAN PROSPECTS

President Yoweri Museveni of
Uganda, who is currently in Uganda, who is carrently in
Briain on his first state visit has brought new hope to ${ }^{2}$ cades by civil war and despotic General Tito Okello last January, he has restored law and order to Kampaia and the
south and centre of the coun try. He has set up a cabine on Unising a broad spectrun
of political partions within the next few years. In addition, he has begun the the country's infrastructure conflict. His troops would seem, moreover, to have bro-
ken with the traditional Uganken with the traditional Ugan-
dan pattern of bruality, and
generally behave well towards civilians.
For these achievements the
President is to be congratustill surround him in his attempt to bring peace and
unity to the disparaie ribes of Uganda. in the north of the
country, troops loyal to the previous government continue
the war. In the north east cattle rustling by the Achol
and Karamajong tribes contir-

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## LETTERS TO் THE EDITOR

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Parliament this week



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Middle Temple



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Janior Chamber
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 Birthdays today




## Service Dinne



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Forthcoming marriages

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| Norman Hamm spur, California. |  |


| Latest appointments | Appointments |  |
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OBITUARY
MR MICHAEL CROFT
Founder of the National Youth Theatre










MISS SIOBHAN McKENN

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## BIRTHS，MARRIAGES； DEATHS AND IN MEMORIAM



University news







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## Bridging the gap

 to Saudi Arabia
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# Malaise in liability market starts rush to self-insurance 



Plessey half year results "firmlyinline withplan"

SirJohn Clark, Chairman

- Operating profit up by 21.5\%
- Pre-tax profit up by $24.3 \%$
- Earnings per share up by $37.4 \%$

1986-87 half year results
An extract from The Plessey Company's unaudited consolidated accounts.

|  | $\begin{gathered} \text { 26 weeks ended } \\ \text { 26Sept. } 1986 \mathrm{Am} \end{gathered}$ | $\begin{gathered} \text { 26 weeks ended } \\ 27 \mathrm{Sept} .1985 \\ \mathrm{fm} \end{gathered}$ |
| :---: | :---: | :---: |
| Turnover | 687.0 | 656.7 |
| Operating profit | 79.8 | 65.7 |
| Profit before taxation | 87.4 | 70.3 |
| Earnings per share <br> (Before ertraordinary hems) | 7.49p | 5.45p |





## Surprise change in the new Times 1000 <br> Japanese overtake US groups in world top 50 for first time



## ECGD results set to reflect export perils in a debt crisis

 <br> \title{
Rough and ready old ways <br> \title{
Rough and ready old ways gave public a better deal
} gave public a better deal
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## to reflits

 debt critLittle hope of a big enough cut in imports

## From Marwell Nexton

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##  <br>  <br>  <br> Many amalysts believe the American trade defcil will nariow during the fourlh <br>   <br> 

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## faul CBI of yo he ver gen frat ine the 193 the had had T rea pro sur in of ad sta bar mo pre

## COMMENT <br> Weak links in twin vision of the future

## fier so much introspection about the ment. The Japanese want thar com-

 CBI s initiative in collecting a group principally as a way of usiop trade of young managers to look forward to surpluses to make technology trans-the year 2010 was long overdue. The fers to developing countries. Ent they rery notion of a committee looking a mud. Hoo ahead is, in one sense, ed in 1910 what Britain let alon 935? Who then would have predicted he changes by 1960 and, if anyone ad of convincing a commmittee? The purpose of such exercises prohlems in a common context and
 a desire for change within a context o barriers whirch showeverer desirable, , has
more of the quality of a vision than

## Tensions

The vision can be put in some deliberations of another imagineering
comminee in Japan The for a group of mainly Japanese academics and non-Japanese
businessmen toadvise the Minisiry of businessmen to advise the Industry on
International Trade and In
how to develop the role of Japan in the global compunity, so as to help
preserve the free economic system preat has served Japan so well.
MITIs brief was
Mirrs brief was to cope with the
inerational tensions brought by
Japan's success. The CBI team's brie was to avoid repeating the failures o the past anca achieve better industriai
performance. It therefore emphasizes confidence and the need for change. BuL inter alia, the
the same ground.
If consensus is
ideas the following stand out. - The information-technology It hass, like the steam engine, raised the pace of technical change for a genera-
tion. creating a need for more flexible small-batch production
bettereducated more
innoms,
innotive workorce and more creative, individ
ualistic management Growth will uaissic management
come in new products, knowidedge
intensive products, more differenintensive products, more differen-
tiated than mass-produced, with more of their value in design and more
attention to fashion. The British to lead the world in the production of
a range of Worwwedge-intensive goods
and cervices", In a range services". In highstechnology
andusties, the Japanese note "whoever pioneers production will have a
decisive infuence on future paterns
of trade" with others finding it hard to

## Reform

## 


to the past ration system is looking means making it more respose this market forces, business neeeds and
technology. In Japan, where the basis
are taken for pranted, it should be more outward-looking In both coun-
tries, education should place more
stress on thinking and analysis than role learning

- Foreign language education, in
particular, needs improving, The particular, needs improving, The
Vision team wants everyone to come
out of school with practical knowledge of another urading language. For
industry must use local languages to sell exports and think internationall in product design and marketing. The
Mrl teame wants the Japanese to
lean more Asian languages and to
help more forcigners to learn Japa-
 proposes that burgeoning Japanese
multinationals will have to ase Eng-
lish as their international company lish as their international company
language Governmens shoul in-
vest more in wiring up their countries for advanced compmunications and
information technology. The CBI information technology. The CBI
team want Britain do develop a
broad-band communications network The M1T1 team sees in vestment
in such hardware parly as a way of
stimulating domestic dermand sumwaing domestic demand and
notroundwork for th's laying of the groundwork for the creation of an
information-based society may itself progress"
International direct investment and
not just portfolio capital movement not just portiolio capital movements
should be encouraged. The British
want to nab passing inward invest-
fers to developing countries. givetueny
also favour inward invent
particularly in service sectors where
and parricularly in service sectors where - Pay should reflect indivitut than
company performance rathe than
seniority (as in Japan) or the nnual seniority (as in Japan) or the nnual
pay round (as in Britain).
, pay round (as in Britain).
preme of these proposals reflct the are inviued to join advisory copmanit
tees. But it is quite clear that lapan tees. But it is quite clear that lapan
will act on these lines and that tritain had better see them as urgent dills to action if we are to maintain, 1 efilone
improve, our relative performance. Just as revaling however, 亚e the
differences in thinking Some ate due
 prass being greene jon exam otherpsiside.
The British, wishing to be uibeat, still see a domesticindustry capable of competing in virtually any prodict or
market if only it tries hard enpugh. The Japanese, more mealisticalliy, see developing sailing into the sumes seize food and
dight industrial markets. And thej farar atuempts to hang on to the past as a motive for protectionism.
$\qquad$ developments, want to promortentuch
more pure and public sector scientific research, tuming Japan into an minternational centre. The British want to emulate Japan's success in concentrat-
ing on more commercial applied
research. Perhaps both should back their strengths.
More disturb
More disturbing are the evident
inconsistencies that emerge from the yearning for stability and the desire for change and flexibility in the way
people will work The CBI visionaries peopie wiu work The
evidenty admire the Japanese systiem
of management and want to adopt or of management and want to adopt or
adapt its best features by involving Revealing information and day-to-day decisions,
by introducing equal conditions of employment and ending the status system of perks. While the Japanese
want to reduce the dominance of the want
organization man, they too value their own system. And they think the
essence of it might be a helpful export
through their direct As he MIrI report notes, however, "capital markets which operate on the principle that ownership of the firm
rests with the stockholders and labour markets in which labour mohility is
high and wages the key determinant of
labour movements cive to employee-centred firms or
diversified dive tif employsin".
But that is not
But that is not the only problem.
The Japanese see their postwar system The Japanese see their postwar system
of tifetime employment breaking
down, with a return to prewar insecurity for all but core employeos, as labour mobility and individualism
take over. They accept that this may
mean workers will not work so well. Likewise, the CBI report favours part-time work, sub-contracting and
self-employment
greater mobility and higher wages and notes that
conditions of employment such as pension and sick pay schemes will
bave to go One danger, they note, is have to go. One danger, they note, is
that it will bemore difficult to ensure
hat employees feel commited to be involved in the enterprise for Having identified the problem.
both groups walk smartly on Ye;
however desirable or inevitable this trend may be, it opens up the
frightening prospect of an industrial
caste system split between dynamic core company men and wandering when things go wrong In a fast-
changing worrd with shifting labour
and shifting patterns of trade, it may and shifting patterss of trade, in may
well be ide to rely on
context whith fosters continuity of policy, ..stability and connidence", to all its other aims. It may be equally
idje for MITI to plan for a stahle international framework based on copolicies. Instability is an experience of the past that may safely be projected
into the future.

Graham Searjeant



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MPs to debate vanished £55m
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## Eaminex <br>  <br>   

 at 36th Floor, 500 Boarke Street, Melboume

A final dividend has been declared by the Bank
and is payable on fanuary 23 rid, 1987 , to stockholders registered on December 31st, 1986. register must be iodged not later than 5.00 pm Goring-by-Sea, Worthing, West Sussex
R.J. Bamier
Secretary


MROTHSCHILD ASSET MANAGEMEN

## City looks for a Tory return to dispel the autumn gloom

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## BASE LEADING

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The French cuisine is simply superb.
The menus change every day po ake full advantage of the freshest and best produce available
from the marker, and include à a carte, a daily roast and cold buffer as we
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## Damages awarded for

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European Law Report Luxembourg

## Exporter loses through purchaser's fraud



Expired choice of jurisdiction term


 An applicant must be e full professor with extensive ecademic. He shoulid heva publlshed prisearch in reputable international
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He should be under 60 yars of age. 1 t is proferable for him to
be inuent in Arabic as the language of insturcion.
CONDITIONS OF APPOINTMENT:
The inlitiol contracict anall be for two years and shall be subject to
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Total monthy satary will be within the tollowing scales

CONFERENCE:
A member is entitled to attend one academic conferanoese year
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There is a gratuity of ona month basic salary for each year
employed payable on termination of contrect. HOUSING:
Suitable furmishad, air-conditioned accommodation, electricity
and water free of charge.
MEDICAL CARE:
Free comprehensive treatment is availabte in Kuwait under the
State Health Service. TRAVEL:
Air tickets are provided from the country of recrultment for the
appointee, spouse and up to three dependent chlldren under 20 appointee, spouse and up to three dependent chlldren under 20
years. Thereatter, return air tickets are issuued ennually to the
country of eitizenship or pemanent residence
On termination of contract, air tickets are provided to the
country of recruitment. A baggege and freight allowance are

## VACATION:

60 days paid annual leave and various national holidays. EDUCATION:
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UNIVERSITY OF NOTTINGHAM DEPARTMENT OF PRODUCTION PRODUCTION MANAGEMENT Lectureship in Occupational Ergonomics This Department with majnr research inprocessing compuner-integrated manage
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## LONDON BUSINESS SCHOOL

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UNIVERSTTY OF NOTTINGHAM PRODUCIVITY IN
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Ref No 1076.

## A helping hand on the way up

| Hnw do women make it to the top in Britain? Until resently, accounts of moving up the corporate ladder have been supphied by men odiy. Butnow hat many women are reac inimg senior hever in organen think there is one specific path in success. For women still strugging ower down in the organization, a few hinss can make all the difference to their <br> In the US, the women execurive's climb to the 10 p is much better chronicled A factor constannly arising from studies on women is the imbportance of having a mentor, a senior figure in the company who adopts a junior manager and who speeds up their development by turoring encouraging and promnting them. <br> The Centre for Creative Leadership in Caroling, for instance found in a survey of 66 execurives that if was essential for woman's career prospects to have a mentor to vouch for her. Women who never reached execuuive feved onever had a mentor. If a man had one, it couk actually damase his prospects, because be was often seen to on the relarionship. <br> Is this true just for American women, | The climb to the top <br> of a corporate ladder <br> is still a hard struggle for <br> most women executives. <br> Marion Devine looks <br> at the crucial assistance <br> an adviser can provide <br> A manager coinmented: -As a mature adult one should make one's own way mentor relationship can become patron${ }^{\text {age whe which }}$ I consider a dangerous Few women actively sought and cases the womea did not realize they had had a mentor until they were questioned. Only eight per cent of the surveyed women approached their mentor to women approached their menter sugest that an advising relationship begin In two-thirds of the cases, the women drifted passivety into the relationship and the typical explanation | people I am dealing with," ssid a <br> A major section of the survey explored the drawbacks of having a mentor. The women were asked about the general areas of difficulty and the specific problems created by having a mentor of the opposite sex. Nearly half if the women replied they had not encountered prover one-third said their colleagues resented the relationship and interpreted it as favouritism. <br> For a small number of women, their careers had been damaged by their sdviser's loss of credibility in the company. A manager describes her experience: "When my menter lost his political bante with the chief executive, I knew that I did not have mucb prale executive working overseas, but when your friends and allies at beadquarcers get zapped, the end of your of time - no mater how good you are." <br> A. greater number of women experimale mentor. Nearly half the women described various difficulties; for instance almost all of the women en- countered office gossip and sexual |
| :---: | :---: | :---: |
|  | he mentors belped the carcer lopment of the women in severa |  |
| or is it equally important that British women have someone m the right place 10 help their carcers ajong? A survey of 98 British women strongty suggests that mentoring does play a critical role in the career developpent of a significant proportion of business women <br> The survey was taken among, 43 managers, the names of whom were supplied by the Pepperwell Unit of the Industrial Society and the British Association of Women Entreprenears. The women were asced about the mpact their mentors, or the lack of them, had their mentors, or the devinpment. They also answered detailed questions about the benefits and drawhegchs of the relationship. <br> Overall, the women were very positive about the benefits One woman commented. ${ }^{\text {I }}$ Ifrmly blieve that mentoring is invaluable at all stages of a womans career. Personally, my mentor's help and support was particularty important when Idecided to leave an established position for the perils of starting a business." <br> Exactly haff of the surveyed women had had a mentor at some stage in their careers and of these nearly all said their mentors had an important and beneficial impact on their careers. <br> Two-thinds of the women who had never had a mentor said their careers The remaining women said their careers were unaffected by a mentor but most appeared to believe a mentoring relationship undermined a woman's independence and competance. | included. ${ }^{\text {H }}$ He showed mé that I could do things that I would never have attempted without the encourage" <br> Their mentors belped them in their personal iffe also. A woman entrepreneur achieve a better balance in my life between my work and personal commitments." "And mine helped rue to develop a more positive mental attitude in all areas, not just work," said another <br> Another important benefit was that the meator made the women more visible to senior management and frenities to prove themselves One woman said: ${ }^{\text {He }} \mathrm{He}$ saw that my abilities were acknowledged, that I was promoted and given credit for my accomplishments responsibilities." <br> The mentors often spoke about the women to other senior managers. -Through my mentor's efforts my "Throuph my mentor's eftorts my I was progressing. Unilike most women, I had no problem being noticed in the company." <br> Many of the women made a special mention of how their advisers helped them to improve their communication skills and interact better with clients and colleagues. "My mentors taught me the importance of commumicating well. They showed me how to handite people and situations. Ilearnt to see myself, and - 50 give 100 per cent attention to the | innuendo aboat the nature of the relationship. Other employees assumed the mentor and women were having an affair, often because the iwo mel after office hours. <br> The next most commonly mentioned issue arose with the spouses of the mentoring pair. A quarter of the women reported that their mentor's wife felt repreatened by the relationship, 'while a tenth said their busbands resented the mentor and felt excluded by the closeness of the relationship. <br> A small number of the women said that their mentors became too emotionally invorved with them. The perconfusion and ambiguity over the appropriate way to behave. One woman said: His way of expressing support meant that he tried to be too close." <br> It seems clear that a mentor has an important effect upon the career development of many business women. For many, the benefits did not cease when they reached the senior level of an organisation and the majority of thern remained involved in a mentor relationship. <br> This implies that women's climb to the top far often benefits from support and guidance from the top. But despite seems that most women drift accidentally into a relationship, How much greater would the benecits of advising be If women began to decisively look for an individual with valuable: and relevant skills who might act as a mentor? |




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## Fouroux, the Iron Man, is not for turning

## France's china-shop bull is harnessed to the plough






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## Harlequins prey on Oxford flaws

## RACING: ASCOT WINNER EARNS TILT AT HENNESSY GOLD CUP <br> Church Warden triumph eases Dunwoody's aches and pains

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Course specialists









Course specialists





## Aga Khan heads

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ICE HOCKEY Close final but Flyers skate off the victors
By Norman de Mespuia

## Noah's perseverance paves way past new Swede for all seasons





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MOTOR RALYYNG Third stage unlucky for woman , driver











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By Kéth Macklin

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## C／7R－7M／D／7

AIR－INDIA IS INTERESTED IN THE PURCHASE OF A BOEING 747 SP／／49－2 aircraf powered by p\＆w JT9Dengines （．7JJ．$\%$ preferred）．Airframe hours not oxceeding 25.000 T．T．Required miow in case is 800.000 lbs ．
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Indly indicote your status in your offer． hould be received within 10 days by should be received within 10 days by， Santacruz，Bombay 400029 ．Telex SITA BOMEZA
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Liverpool＇s frustration shows By Stuart Jones，
Fin corter of the ground and
Football Correspendent

## Celtic firm favourites

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## Hopes fading for the

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